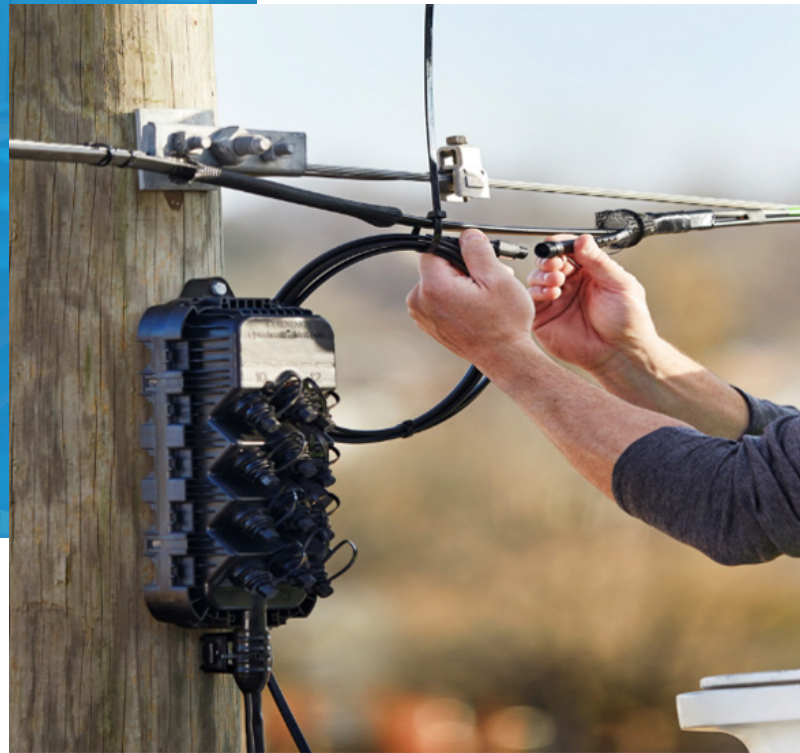


PLAN IT. BUILD IT. CONNECT IT!

Bringing High-Speed Internet
to America

SESSION 5 1:00-3:00PM

**GRAYBAR TRAINING ALLIANCE
GUIDED TOURS—POLE, AERIAL/
UNDERGROUND TO THE PREMISE
LIVE DEMONSTRATIONS**



Aerial Construction

Corning, Hubbell, and
Red Stag Contractors

- Poles with various cable types and hardware
- Cable, ADSS, self-support, strand lash (Corning)
- Hardware, various types (Hubbell)
- Cable placement (Red Stag Contractors)



Testing, Splicing, and Termination

Corning, EXFO,
Sumitomo

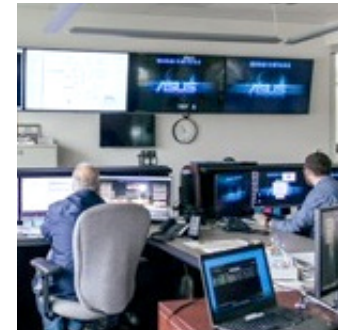
- Depict various terminal types and mounting options (Corning)
- Demo splicing of loose tube and ribbon fiber optic cables (Sumitomo)
- Demo testing (EXFO)



Home Installation

Corning, Hubbell,
Ciena

- Demo a home install, drop wall box, fiber connection (Corning)
- Hardware (Hubbell)
- Optical network terminal (Ciena)



Network Management and the Customer Experience

EPB, Ciena, Plume

- Demo of software management; optical line terminal-optical network terminal (EPB, Ciena, Plume)